

THE SCHOOL BOARD OF  
ESCAMBIA COUNTY, FLORIDA

MINUTES, OCTOBER 16, 2012

The School Board of Escambia County, Florida, convened in Special Workshop at 3:30 p.m., in Room 160, at the J.E. Hall Educational Services Center, 30 East Texar Drive, Pensacola, Florida, with the following present:

Chair: Mr. Bill Slayton Vice Chair: Mr. Jeff Bergosh

Board Members: Mr. Gerald W. Boone  
Mrs. Linda Moultrie  
Mrs. Patricia Hightower

School Board General Counsel: Mrs. Donna Sessions Waters

Superintendent of Schools: Mr. Malcolm Thomas

Meeting was advertised in the *Pensacola News Journal* on October 11, 2012 - Legal No. 1579321

[General discussion among Board Members, the Superintendent, and staff occurred throughout this workshop.]

I. CALL TO ORDER

Mr. Slayton called the Special Workshop to order at 3:30 p.m.

II. PRESENTATION ON DISTRICT EMPLOYEE HEALTH CLINIC(S)

The Superintendent said that the purpose of this workshop was to discuss plans for a District employee health clinic. It was noted that the presentation by Marathon Health, Inc. that the School Board would hear during this workshop would be similar to the presentation that had already been made to the Employee Benefits Committee and to the Employee Benefits Trustees. The Superintendent said that if all School Board Members expressed positive feedback after today's presentation, then the next step would be to negotiate a contract with the vendor, Marathon Health, Inc.

Mr. David Bryant, Director of Internal Auditing and Chair of the Employee Benefits Committee, briefly outlined the process that had ultimately led to a recommendation from the Employee Benefits Committee and the Employee Benefits Trustees to move forward with Marathon Health, Inc.:

*The District evaluated the feasibility of establishing an on-site/off-site health clinic or clinics for their employees via an RFI/RFP process. An RFI was issued to solicit, view and learn about potential solutions that might be available in the marketplace that may meet the District's needs. An RFP was then issued to solicit proposals for the establishment of clinics. Proposals were only accepted from firms identified via the RFI process. Marathon Health, Inc., was identified as the firm best able to meet the District's needs.*

The following representatives from Marathon Health, Inc., narrated a brief PowerPoint® [presentation](#) regarding the establishment of a patient-centered employee health clinic: Jerry Ford, Chief Executive Officer, Barbara Swan, Chief Clinical Officer (via webcast), and Jeff Shay, Executive Vice President of Sales. The presentation addressed the following topics: company overview, organizational philosophy, scope of services, value proposition and business model, case studies, implementation overview, and reporting. Marathon's presentation was followed by a thorough question and answer session with the School Board. Mr. Bergosh requested that a copy of the PowerPoint® presentation, along with the projection spreadsheets, be provided to School Board Members for further review. After hearing support from each School Board Member, the Superintendent said that staff would proceed with negotiating a contract with Marathon Health, Inc. that would be presented for the School Board's consideration in the near future.

III. PUBLIC FORUM

Mr. Slayton called for Public Forum; however, there were no speakers.

IV. ADJOURNMENT

There being no further business, the Special Workshop was adjourned at 5:04 p.m.

Attest:

Approved:

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Superintendent

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Chair

PENDING BOARD APPROVAL